

The logo for Green Bean, featuring the words "green" and "bean" stacked vertically in a white, lowercase, sans-serif font. The text is contained within a dark green, rounded, bean-like shape that has a slight gradient and a drop shadow.

green
bean

Recruitment Project Expertise



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Start Up



Atom bank - Helping to build the UK's first truly digital bank.

The success of this challenger bank relied on their ability to attract highly skilled talent to what was then an unknown brand and yet to obtain its banking licence, remote from the traditional banking or FS hotspots.

- Fully outsourced recruitment of 150 perm hires
- Start up bank designed for the digital age
- Scope to include roles across banking, technical specialists and operational staff
- Project Management, Technical QA, UX Audit & Compliance, Human Resources, Risk, Marketing

SINGLETRACK

Singletrack – launch of new technical customer support team.

Due to expansion, Singletrack wanted to establish a larger, dedicated support team to continue to provide outstanding technical customer support to their clients. Newcastle was chosen due to the great talent pool and vibrant tech scene.

- Team Lead, Senior Support Engineer, Senior Application Engineer, Application Engineer, Junior Technical/Application Engineer
- Through a blended, multi-layered attraction strategy and our own networks, we were able to reach and attract a vast number of candidates to each vacancy, ensuring a healthy candidate pipeline
- Ensuring candidate's fit and ability to deliver technically
- The team are now fully functional with plans to grow further – 24/7 operation

“Atom Bank selected NRG due to their expertise and capability in Project Management, extensive recruitment knowledge and the credibility of the team who reflected Atom’s values and vision in the resourcing process.”

Stewart Bromley, Director, Atom Bank



Multi-location Resourcing

Atos

Developing a persona-based attraction strategy to hire qualified health professionals.

Partnership to manage the attraction, selection and onboarding of qualified Health Professionals for Independent Assessment Services (IAS), delivered by Atos on behalf of the Department for Work and Pensions (DWP) across the North East, North West, Yorkshire and Scotland.

- Dedicated client partnership team
- Applicant Tracking System (ATS) & MI provision
- Marketing & social media campaign management
- Direct sourcing & supply chain engagement & management
- Vetting Checks (HCPC/NMC and BPSS), offer & on-boarding management
- Embedded with the client marketing and senior operational teams to jointly develop a persona-based attraction strategy

Santander

RPO to deliver 800 hires annually for Santander Operations throughout the UK.

Successful implementation and management of an RPO model across both high-volume contact centre and specialist hires, UK wide, for temporary, permanent & contractor roles.

- Multi-site across Milton Keynes, Glasgow, Manchester, Leicester, Bradford, Leeds, Sheffield, Teesside and Newcastle with an average of 800 hires per annum
- Through a blended on-site and remote model, we were responsible for the end-to-end process from attraction strategy to on-boarding. Approach included supply chain management and an integrated vetting and compliance process
- A clearly communicated stakeholder engagement strategy to fully engage hiring manager community and supply chain
- 100% compliance with model and no off contract spend

“The relationship works on a partnership basis with an open approach, transparency in commercials and the ethos that both teams deliver 100%. The greenbean team is professional, takes ownership and is a great representation of our employer brand.”

Director of Operations, Santander Operations



Flexible workforce management to suit multiple business areas and multiple locations.

Morrison Data Services (MDS) has a long-standing trusted partnership with greenbean.

Having worked together since 2007, the companies have become strategic partners and are fully integrated with the MDS resourcing team to provide three flexible RPO models to support the different business areas.

- All temporary recruitment for the MDS Data Centre in Newcastle HO with numbers fluctuating between 70 and 200
- Managed service to provide and manage temporary Meter Readers throughout the UK
- Permanent & contractor appointments across HR, Finance, Operations, IT and Change



“The team have invested time in understanding our business, what we are trying to achieve, the challenges we face and have fully engaged stakeholders across our wider business.”

Managing Director, Morrison Data Services

Transition Expertise



HM Revenue
& Customs

The creation of customer service contact centres across the UK and the launch of the new Tax Credits model saw the launch of six newly created contact centres in a 4-year period.

- 10,000 + appointments made; permanent and part time fixed term contracts
- End-to-end process design and delivery, from attraction to contract management and onboarding
- 4 year programme of recruitment for new tax credits and opening of 6 UK contact centres
- Highly skilled project management team
- Internal and external candidate assessments
- UK wide recruitment including Belfast, Cornwall, Glasgow, Liverpool and the North East



Home Office

Newly created roles supporting the launch of new operational sites for immigration case working for the Managed Migration Directorate.

- 600+ permanent appointments made at HEO, EO and AO levels
- New operations in Croydon and Liverpool
- Newly created roles for Managed Migration Directorate (now UK Visas and Immigration)
- Design and delivery of e-recruitment process
- Full fair, transparent and inclusive process for internal and external candidates
- Project delivered on time and within budget

Relocation Expertise



Marine Management Organisation (MMO) - Relocation from London to Newcastle.

Recruitment of 145 roles for the newly invested Marine Management Organisation, an executive Non-Departmental Public Body (NDPB), sponsored by the Department for Environment, Food & Rural Affairs.

- Outcome focussed project management team ensured recruitment programme delivered on budget and to agreed timescales for the investment go live on 5th April 2010
- Resourcing strategy included national and regional sourcing, advertising in technical publications for scientific and technical skill sets, and engagement with universities
- HEO, SEO, scientific & technical, finance and technology



Ofsted - Opening of a new business unit in Manchester & re-organisation of regional Offices.

Innovative resourcing campaign to promote new Ofsted brand, announce decentralisation of operations in London and celebrate new business operation in Manchester.

- Recruitment of 270 appointments including 150 customer service roles for the NBU in Manchester
- Comprehensive project management to attract, assess, recruit and support

“NRG were very flexible in approach, working closely with us to understand our business – selection processes resulted in high calibre new staff members.”

Head of HR, Ofsted



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With over 30 years experience in delivering results, see how we can help your business.

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